

COALITION TO SIMPLIFY COLORADO'S SALES TAX

It's no secret that Colorado has one of the most complicated sales tax systems in the nation. In fact, just a few short years ago, Colorado received a "D" rating from the Council on State Taxation. The abysmal rankings are a result of a confusing and cumbersome patchwork of 756 geographic areas with different sales tax rates and bases. Perhaps more importantly, the complicated system has put a significant burden on businesses around the state. The **Simplify Colorado Sales Tax** coalition was formed to address these challenges.

About Our Coalition

Simplify is a non-partisan coalition of businesses, trade organizations, and other interested taxpayers with a mission to reform Colorado's excessively complex sales and use tax system and promote legislation and rules with multiple goals, including:

- Fairness, simplicity, and predictability for businesses
- Revenue neutrality to avoid adverse impacts on local and state public services
- Creating a competitive economic environment in Colorado that will attract employers

A Record of Success

Working hand-and-hand with the General Assembly's Sales and Use Tax Simplification Task Force, the coalition has achieved tremendous success. One of our biggest achievements is the creation of SUTS, a data base that helps business owners untangle the more than 700 sales tax jurisdictions. The data base will ultimately remove a significant amount of red tape and paperwork for business owners and free up time to do what they do best – grow our economy.

In 2022 alone, the General Assembly's Sales and Use Tax Simplification Task Force was extended to continue to address challenges in the code, and the coalition led the effort to pass two bills with near unanimous support, including:

- ✓ <u>HB22-1027</u> gives retailers who make less than \$100,000 in annual sales/more time to comply with Colorado's forthcoming destination-based system for calculating and remitting sales tax.
- ✓ <u>SB22-032</u> simplifies sales and use tax administration for businesses by prohibiting local taxing jurisdictions from charging non-physically present retailers business license fees in order to remit minuscule sales taxes due.

Additional Legislative Policy Successes Include:

- ✓ In 2014, supported the passage of the Uniform Definitions Resolution (SJR14-038) and have since been tracking and supporting the passage of local self-collecting municipalities to adopt the uniform definitions.
- ✓ In 2016, the coalition passed legislation, <u>SB16-36</u>, to reform the states' unfair system that required a taxpayer to pay the full tax audit assessment or post a bond before seeking a ruling from an independent court. Now taxpayers can appeal to district court before any tax payment is due (but retain the option to bond if desired in order to stop further interest and penalties from accruing).

Additional Legislative Policy Successes Include, cont.:

- ✓ Successful passage of legislation in 2017, <u>HB17-1216</u>, created the <u>Legislative Sales and Use Tax Simplification Task Force</u>, which is authorized to meet for three years to examine ways to simplify the state's complex sales and use tax system. Simplify spearheads the legislation recommended by the task force.
- ✓ 2018 legislation, <u>HB18-1022</u>, requiring the Department of Revenue to issue a request for information (RFI) for an electronic sales & use tax simplification system that the state and local governments could choose to use, which would provide administrative simplification to the state and local sales & use tax license and collection system.
- ✓ Successful passage of legislation in 2019, <u>SB19-006 Sales & Use Tax Electronic Simplification System</u>. Simplify coalition worked with DOR and OIT on the solicitation/RFP process, vendor selection and continued monitoring of successful implementation.
- ✓ Successful passage of 2020 legislation, <u>HB20-1022 Task Force Extension</u>, extending the Legislative Sales & Use Tax Simplification Task Force for five additional years starting after the 2021 Legislative Session and expanding the scope of sales and use tax issues for the task force to review. Additionally, we supported the passage of <u>HB20-1023 Sales & Use Tax GIS Implementation</u>, which establishes hold harmless provisions under the states GIS system.

Our Leadership

Our leadership includes a wide variety of businesses and people. The current board represents over 8,400 businesses across Colorado as well as the CPA Society with 8,500 members.

Simplify Board of Directors Organizations:

- American Furniture Warehouse
- Associated General Contractors of Colorado
- Associated Landscape Contractors of Colorado
- Automated Business Products
- Colorado Automobile Dealers Association (CADA)
- Colorado Society of CPAs
- Holcim
- Martin Marietta
- National Federation of Independent Businesses (NFIB)
- Rocky Mountain Mechanical Contractors Association (RMMCA)
- Rocky Mountain Regional Promotional Products Association
- Silverstein & Pomerantz
- SMACNA Colorado
- Summit Ford
- Tax Opps

Simplify Executive Committee:

- Past President Tony Gagliardi, NFIB
- Immediate Past President Dave Davia, RMMCA
- President Paul Archer, Automated Business Products
- Vice President Matthew Groves, CADA
- Secretary Laura Williams, Martin Marietta
- Treasurer Pam Feely, Colorado Society of CPAs

For more information, visit <u>simplifycosalestax.com</u> or contact Jenn Penn at <u>jenn@domestrategies.com</u> or 720-937-2148.